

### Financial Statements

Atikokan Economic Development Corporation

December 31, 2013

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### Independent Auditor's Report

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To the Directors of Atikokan Economic Development Corporation

We have audited the accompanying financial statements of Atikokan Economic Development Corporation, which comprise the statement of financial position as at December 31, 2013 and the statements of changes in fund balances, operations and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Atikokan Economic Development Corporation as at December 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Grant Thornton LLP

Thunder Bay, Canada April 1, 2014

Chartered Accountants Licensed Public Accountants

# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

## STATEMENT OF FINANCIAL POSITION

### DECEMBER 31, 2013

|   | 2012                |        | \$ 202.842       | 1,047               |                                    | 7,492              |  | ı                         | 13,578                          | 4,168                | 64        | 229,191 | 44,011                  | 273,202 |                   | 91,5,7    | 8,381                       | 2,341,754           | 130,417                     | 3,456,321 | \$ 3,729,523      |
|---|---------------------|--------|------------------|---------------------|------------------------------------|--------------------|--|---------------------------|---------------------------------|----------------------|-----------|---------|-------------------------|---------|-------------------|-----------|-----------------------------|---------------------|-----------------------------|-----------|-------------------|
|   | 2013                |        | <b>S</b> 139,498 |                     |                                    | ,                  |  | 5,901                     | 14,023                          | 3,238                | 09        | 163,158 | 36,024                  | 199,182 |                   | 1,037,236 | 11,050                      | 2,098,262           | 70,000                      | 3,216,548 | \$ 3,415,730      |
| s<br>Investment                                       | Capital<br>Fund     |        | •                | ı                   |                                    | ı                  |  | ı                         | ı                               | ı                    | 60        | 09      | •                       | 90      |                   | 1,037,236 | - 11,050                    | 2,098,262           | 70,000                      | 3,216,548 | \$ 3,216,608      |
| Ministry of<br>Training, Colleges<br>and Universities | Projects<br>Fund    |        | \$ 119.079       |                     |                                    | ı                  |  | 5,901                     | 2,900                           | ı                    | 3         | 127,880 | 3,046                   | 130,926 |                   | ı         | ı                           | ı                   | ı                           | B         | <b>\$</b> 130,926 |
| 7<br>FedNor   |                     |        | •                | ı                   |                                    |                    |  | ,                         |                                 | ı                    | •         | ,       |                         | U       |                   |           | ,                           | ,                   | ı                           | I         | •                 |
|   | Partnership<br>Fund |        | •                | ı                   |                                    |                    |  | Į                         | ı                               | ı                    | •         | ,       | B                       | •       |                   |           | l                           | ı                   | 8                           | B         | '<br>\$           |
|   | Operating<br>Fund   |        | <b>\$</b> 20.419 |                     |                                    |                    |  | ,                         | 11,123                          | 3,238                | 8         | 35,218  | 32,978                  | 68,196  |                   | ,         | ı                           | ı                   | 1                           | 1         | <u>\$ 68,196</u>  |
|   |                     | ASSETS | Current<br>Cash  | Accounts receivable | Contributions receivable<br>FedNor | - Local Initiative | Ministry of Training, Colleges<br>and I Iniversities | - Self Employment Benefit | Harmonized sales tax receivable | Prepaid expenditures | Inventory |         | Capital assets (Note 2) |         | Restricted assets | Cash      | Accrued interest receivable | receivable (Note 3) | Equity investments (Note 4) |           |                   |

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# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

# STATEMENT OF FINANCIAL POSITION (CONTINUED)

### **DECEMBER 31, 2013**

| 2012  |                        | \$ 26,148   | 115,494   | 60,000                       | 198                       | 11,114                      | ı     | 1                  | 212,954  | 44,011   | 3,448,468           | 24,090       | 3,516,569 | \$ 3,729,523      |
|---|------------------------|---|---|------------------------------|---------------------------|-----------------------------|-------|--------------------|----------|--|---------------------|--------------|-----------|-------------------|
| 2013  |                        | \$ 21,454   | 56,579  | 63,000                       | . 1                       | ·                           | 1,511 | 1                  | 142,544  | 36.024   | 3,211,576           | 25,586       | 3,273,186 | \$ 3,415,730      |
| Investment<br>Capital<br>Fund   |                        | \$ 5,768  | ı   | ı                            | ı                         | ,                           | ı     | (136)              | 5,032    | ı  | 3,211,576           | 1            | 3,211,576 | \$ 3,216,608      |
| Ministry of<br>Training, Colleges<br>and Universities<br>Projects<br>Fund |                        | •   | 56,579  | 63,000                       | 1                         | ı                           | I     | 8,301              | 127,880  | 3.046  | I                   | 3            | 3,046     | \$ <u>130,926</u> |
| T<br>FedNor &<br>Projects<br>Fund   |                        | •   | ı   | ,                            | ,                         |                             | ı     |                    | •        | ,  | ı                   | 1            |           | -<br>\$           |
| Partnership<br>Fund   |                        | '<br>\$   | ı   | ı                            | T                         | ı                           | ·     | (25,586)           | (25,586) |  |                     | 25,586       | 25,586    | - \$              |
| Operating<br>Fund   |                        | \$ 15,686   | ı   | ı                            | ı                         | ı                           | 1,511 | 18,021             | 35,218   | 32.978   |                     | 1            | 32,978    | \$ 68,196         |
|   | LIABILITIES<br>Current | Accounts payable<br>Due to Ministry of Training, Colleges | and Universities (Note 5)<br>Deferred contributions<br>Ministry of Training, Colleges | - Atikokan Employment Centre | - Self Employment Benefit | Township of Atikokan - DARC | Other | Interfund balances |          | FUND BALANCES<br>Invested in canital assets (Note 6) | Restricted (Note 8) | Unrestricted |           | -                 |

Approved by the Board:

Approved by the Board:

# STATEMENT OF CHANGES IN FUND BALANCES

## YEAR ENDED DECEMBER 31, 2013

| Total<br>2012   | \$ 3,482,073                       | 34,496   | ,   | ı                          |                    | \$ 3,516,569              |
|---|------------------------------------|--|---|----------------------------|--------------------|---------------------------|
| Total<br>2013   | \$ 3,516,569                       | (243,383)  | ,   | ı                          | 1                  | \$ 3,273,186              |
| Investment<br>Capital<br>Fund   | \$ 3,449,999                       | (238,423)  |   | ı                          | •                  | \$ 3,211,576              |
| Ministry of<br>Training, Colleges<br>and Universities<br>Projects<br>Fund | ،<br>ج                             | (783)  | 2,375   | (1,592)                    | 1                  | ,<br>S                    |
| FedNor<br>Projects<br>Fund  | ،<br>ج                             |  |   |                            | 1                  | '<br>\$                   |
| Partnership<br>Fund   | \$ 22,559                          | 8,202  |   | ı<br>1                     | (5,175)            | \$ 25,586                 |
| Invested<br>in Capital<br>Assets  | \$ 44,011                          |  | (12,385)                                      | 4,398                      |                    | \$ <u>36,024</u>          |
| Operating<br>Fund   | ۰<br>ج                             | (12,379)   | 10,010  | (2,806)                    | 5,175              | 5                         |
|   | Fund balance, beginning<br>of year | Excess (shortfall) of revenue<br>over expenditures | Reallocate the amortization of capital assets | Purchase of capital assets | Interfund transfer | Fund balance, end of year |

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# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

## STATEMENT OF OPERATIONS

## **YEAR ENDED DECEMBER 31, 2013**

| Total<br>2012   |                                   | 300,000                | 74,992                        |                                | 252,609          | 138,797                             | 40,000                   | 10,440                       | 8,393 | 5,000          | 830,231 |
|---|-----------------------------------|------------------------|-------------------------------|--------------------------------|------------------|-------------------------------------|--------------------------|------------------------------|-------|----------------|---------|
| Total<br>2013   |                                   | 300,000 \$             | 1                             |                                | 277,056          | 101,720                             | 50,000                   | 10,800                       | 6,520 |                | 746,096 |
| Investment<br>Capital<br>Fund   |                                   | •                      | 1                             |                                |                  | 101,720                             | ı                        |                              | 2,382 | 1              | 104,102 |
| Ministry of<br>Training, Colleges<br>and Universities<br>Projects<br>Fund |                                   | •                      | 1                             |                                | 277,056          | •                                   | •                        |                              | 546   | 1              | 277,602 |
| Tr<br>FedNor<br>Projects<br>Fund  |                                   | •                      | r                             |                                |                  |                                     | ,                        | ı                            |       | 1              |         |
| Partnership<br>Fund   |                                   | •                      | ı                             |                                |                  | •                                   |                          | 10,800                       | ı     | B              | 10,800  |
| Operating<br>Fund   |                                   | \$ 300,000             | ı                             |                                | ·                |                                     | 50,000                   | ı                            | 3,592 | 1              | 353,592 |
|   | REVENUE<br>FedNor/Industry Canada | Operating contribution | Local Initiative contribution | Ministry of Training, Colleges | and Universities | Loans and mortgages interest income | Municipality of Atikokan | Administration charges - AEC | Other | North Claybelt |         |

# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

# STATEMENT OF OPERATIONS (Continued)

## **YEAR ENDED DECEMBER 31, 2013**

| Total<br>2012   | 375,096<br>112,084<br>6,573<br>128,785<br>64,131  | 12,518<br>-<br>229<br>92,161<br>4.158   | <u>795,735</u><br>\$ <u>34,496</u>                 |
|---|---|---|--|
| Total<br>2013   | <pre>\$ 386,656 \$ 106,350 7,167 50,020 84,376</pre>  | 12,385<br>23,957<br>210<br>313,786<br>4,572   | <u> </u>   |
| Investment<br>Capital<br>Fund   | 543<br>543  | -<br>23,957<br>210<br>313,786<br>4,572  | <u>342,525</u><br>\$                               |
| Ministry of<br>Training, Colleges<br>and Universities<br>Projects<br>Fund | <pre>\$ 136,709 55,375 - 42,748 41,178</pre>  | 2,375<br>-<br>-   | 278,385<br>\$                                      |
| T<br>FedNor<br>Projects<br>Fund   | и и и и и<br>69   |   | , ,<br>,<br>,                                      |
| Partnership<br>Fund   | \$<br><br>2,598   |   | 2.598<br>\$ 8,202                                  |
| <b>Operating</b><br>Fund  | <pre>\$ 249,947 50,975 7,167 4,674 43,198</pre>   | 10,010<br>-<br>-  | <u>365,971</u><br>\$ <u>(12,379</u> )              |
|   | <b>EXPENDITURES (Schedule A)</b><br>Salaries and benefits<br>Occupancy and equipment<br>Directors' expense<br>Community development<br>Administration | <b>OTHER EXPENDITURES</b><br>Amortization<br>Collection costs<br>Bank charges and interest<br>Investment provision<br>Professional fees | Excess (shortfall) of revenue<br>over expenditures |

# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

### STATEMENT OF CASH FLOWS

### **YEAR ENDED DECEMBER 31, 2013**

|  |    |                   |     |                     | Fe            | FedNor           | Ministry of<br>Training, Colleges<br>and Universities | y of<br>Colleges<br>'ersities | Investment         |                               |                      |  |
|--|----|-------------------|-----|---------------------|---------------|------------------|---|-------------------------------|--------------------|-------------------------------|----------------------|--|
|  | 0  | Operating<br>Fund | Par | Partnership<br>Fund | L<br>L<br>H   | Projects<br>Fund | Projects<br>Fund                                      | cts<br>d                      | Capital<br>Fund    | Total<br>2013                 | Total<br>2012        |  |
| CASH PROVIDED BY (USED IN)<br>OPERATING ACTIVITIES |    |                   |     |                     |               |                  |   |                               |                    | -                             |                      |  |
| Excess (shortfall) of revenue over expenses        |    |                   |     |                     |               |                  |   |                               |                    |                               |                      |  |
| for the year excluding interest revenue            | 6  | (12,379)          | \$  | 8,202               | <del>()</del> | 1                | \$  | (783)                         | \$ (340,143)       | \$ (345,103)<br>101 720       | \$ (104,301)         |  |
| Items not involving cash                           |    | 1                 |     |                     |               | ı,               | 1   |                               | 101,120            | 101,/40                       | 101,001              |  |
| Amortization                                       |    | 10,010            |     |                     |               | ,                | 7   | 2,375                         | ı                  | 12,385                        | 12,518               |  |
| Provision for doubtful loans                       |    | 3                 |     |                     |               | ı                | ı   |                               | 313,786            | 313,786                       | 92,161               |  |
| Changes in non-cash operating working balances     |    |                   |     |                     |               |                  |   |                               |                    |                               |                      |  |
| Accounts receivable                                |    | 609               |     | ı                   |               | ,                | 1   |                               | 1                  | 609                           | 1,127                |  |
| Accrued interest receivable                        |    | ı                 |     | '                   |               | 1                | 1   |                               | (2,669)            | (2,669)                       | 4,778                |  |
| Contributions receivable                           |    | ı                 |     |                     |               | 7,492            | 4)<br>4)  | (5,901)                       | ı                  | 1,591                         | 45,690               |  |
| Harmonized sales tax receivable                    |    | (168)             |     |                     |               |                  |   | (277)                         | ı                  | (445)                         | 1,953                |  |
| Prepaid expenditures                               |    | 930               |     |                     |               | I                | 1   |                               | ı                  | 930                           | (1,802)              |  |
| Inventory  |    | ı                 |     |                     |               | ı                | 1   |                               | 4                  | 4                             | 5                    |  |
| Accounts payable                                   |    | (5.837)           |     | - 8.202             |               | 7.492            | (2)   | (58.915)<br>(63.501)          | 143<br>72.841      | (63,609)<br>19,199            | (174,306)<br>22.620  |  |
| <b>INVESTING ACTIVITIES</b>                        |    |                   |     |                     |               |                  |   |                               |                    |                               |                      |  |
| Purchase of capital assets                         |    | (2,806)           |     |                     |               | ,                | Ξ   | (1,592)                       | - 1                | (4,398)                       | (5,659)              |  |
| Capitalized loan costs                             |    |                   |     |                     |               |                  |   |                               | (18,871)           | (18,871)                      | (32,417)             |  |
| Investments advanced                               |    |                   |     |                     |               | ı                | 1   |                               | (424, 350)         | (424,350)                     | (383,815)            |  |
| Investments repaid                                 |    | -<br>(2,806)      |     |                     |               |                  |   | <u>-</u><br>(1,592)           | 433,344<br>(9,877) | 433,344 (14,275)              | 271,843<br>(150,048) |  |
| FINANCING ACTIVITY                                 |    | Ì                 |     |                     |               |                  |   | Ì                             |                    |                               |                      |  |
| Deferred revenue                                   |    | 1.511             |     | (11,114)            |               | 1                |   | 2.802                         | 1                  | (6,801)                       | 60,198               |  |
| INTERFUND TRANSFERS                                |    | 22,672            |     | 2,912               |               | (7,492)          | (10   | (16.595)                      | (1,497)            | 1                             | I                    |  |
| <b>INCREASE (DECREASE) IN CASH</b>                 |    | 15,542            |     | ,                   |               |                  | 32)   | (78,886)                      | 61,467             | (1,877)                       | (67,230)             |  |
| Cash, beginning of year                            |    | 4,877             |     | z                   |               | 1                | 197   | 197,965                       | 975,769            | 1,178,611                     | 1,245,841            |  |
| Cash, end of year                                  | Ś  | 20,419            | Ś   | •                   | Ś             |                  | \$ 11 <u>9</u>  | 119,079                       | \$ 1,037,236       | \$ 1,176,734                  | \$ 1,178,611         |  |
| Cash consists of:                                  |    |                   |     |                     | (             |                  |   |                               |                    |                               |                      |  |
| Unrestricted cash<br>Bestricted cash               | 69 | 20,419            | \$  | 1                   | <b>\$</b>     | 1                | SII \$  | 119,079<br>-                  | 5 - 236            | <b>S</b> 139,498<br>1.037.236 | \$ 202,842<br>975769 |  |
| NGSH ICIGU CASH                                    |    | -                 |     |                     |               | 1                |   | CHO C                         |                    | 1                             | -                    |  |
|  | ~  | 20,419            | 2   | -                   |               | ,                |   | 119,079                       | <u> </u>           | <b>5</b> 1,1/0,/34            | <u> 1,1/8,011</u>    |  |

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### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### GENERAL

Atikokan Economic Development Corporation is incorporated under the laws of Ontario as a non-profit corporation without share capital and is exempt from tax under the Income Tax Act.

The Corporation has an Operating Fund to cover the costs of providing business counselling and advisory services to the communities of Atikokan, Sapawe, Upsala, Lac La Croix First Nation, Seine River First Nation and Lac des Milles Lac First Nation and their surrounding areas. The Operating Fund also assists these communities in developing a community work plan for the development and support of additional permanent private sector employment through research and projects.

The Corporation has an Investment Fund for the same communities to create new small businesses and to expand, stabilize and protect existing businesses resulting in the generation and maintenance of permanent employment.

### 1. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations. The standards require entities to select policies appropriate for their circumstances from choices provided in the specific standards. Following are details of the choices selected by the Corporation and applied in these financial statements.

### (a) <u>Fund accounting</u>

Revenue and expenses related to program delivery and administration activities are reported in the Operating Fund. Capital assets are purchased and amortized in the Operating Fund.

The Partnership Fund reports the assets, liabilities, revenue and expenses related to the Corporation's other programs that are not part of any other fund.

The FedNor Projects Fund reports the assets, liabilities, revenue and expenses related to the Corporation's Industry Canada/FedNor program delivery and administration activities.

The Ministry of Training, Colleges and Universities Projects Fund reports the assets, liabilities, revenue and expenses related to the Corporation's Ministry of Training, Colleges and Universities program delivery and administration activities. Capital assets are purchased and amortized in the Ministry of Training, Colleges and Universities Projects Fund.

Revenue and expenses related to investment activities are reported in the Investment Capital Fund. Investment income earned on resources of the Investment Capital Fund is reported in the Investment Capital Fund.

### (b) Basis of accounting

These financial statements were prepared using the accrual basis of accounting. The accrual basis recognizes revenue as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipts of goods or services and the creation of a legal obligation to pay.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### (c) <u>Revenue recognition</u>

The deferral method of accounting for contributions is used whereby restricted contributions are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue of the appropriate fund when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Dividends are recorded as investment income as they are received. In the event that an equity investment is converted into a loan during the year any capitalized dividends will be recorded as investment income to the extent that the loan is collectible as determined by management.

Interest income is recorded as earned unless the terms of the loan provide that interest payments shall not commence until 12 months after the date the funds are disbursed. Interest income will be recorded on these deferred interest loans when received. Interest income is recorded on a cash basis on those loans that are in default.

Administration charges result when contribution agreements permit an "overhead" charge equal to a percentage of identifiable eligible expenditures to be included in the project expenses for the purposes of calculating revenue earned.

Contributions relating to capital assets are credited to deferred capital contributions and recognized as revenue on the same basis as amortization on the related asset is charged against operations.

### (d) <u>Investments</u>

A loan is considered doubtful when in management's view the loan has suffered an impairment in value that is not considered temporary in which case the loan is written-down to net realizable value. Once a loan client has defaulted on one or more of the loan agreement terms, management measures the value of the loan based on the expected future cash flows discounted at the loan's effective interest rate and on the estimated fair value of the security underlying the loan.

All equity investments are with incorporated private businesses and are subject to formal agreements. If in management's opinion equity investments have suffered an impairment in value, they are written-down to net realizable value.

The Corporation accounts for its investments using the cost method. The carrying amount of an investment is written-down to its net recoverable amount if a decline in value is judged to be other than temporary.

The Corporation has also estimated a General Provision for Uncollectible Investments based on past experience for all investments which no specific provision has been established.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### (e) <u>Inventory</u>

Inventory consists of prints of the White Otter Castle. They are valued at \$1 each and proceeds are recorded as investment recoveries in the Investment Capital Fund as they are sold.

### (f) <u>Capital assets</u>

Capital assets are amortized over the assets estimated useful life as follows:

Computer equipment and software Furniture and fixtures Leasehold improvements 2 years straight-line method 20% declining balance method 10 years straight-line method

Amortization expense is reported in the Operating Fund and Ministry of Training, Colleges and Universities Projects Fund.

### (g) <u>Financial instruments</u>

The Corporation considers any contract creating a financial asset, liability or equity instrument as a financial instrument, except in certain limited circumstances. The Corporation accounts for the following as financial instruments:

- Cash
- Accounts receivable
- Contributions receivable FedNor and Ministry of Training, Colleges and Universities
- Restricted cash
- Restricted equity investments
- Accounts payable
- Due to Ministry of Training, Colleges and Universities

A financial asset or liability is recognized when the Corporation becomes party to contractual provisions of the instrument.

### Measurement

Financial assets or liabilities obtained in arm's-length transactions are initially measured at their fair value. In the case of a financial asset or liability not being subsequently measured at fair value, the initial fair value will be adjusted for financing fees and transaction costs that are directly attributable to its origination, acquisition, issuance or assumption.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### Initial measurement of related party

Financial assets or liabilities obtained in related party transactions are measured in accordance with the accounting policy for related party transactions except for those transactions that are with a person or entity whose sole relationship with the Corporation is in the capacity of management in which case they are accounted for in accordance with financial instruments.

Financial assets and financial liabilities are subsequently measured according to the following methods:

Financial assets measured at amortized cost include cash, accounts receivables, due from Government of Canada FedNor, and restricted cash.

Financial assets measured at fair value include loans and mortgages receivables and equity investments.

Financial liabilities measured at amortized cost include accounts payable.

### Derecognition

The Corporation removes financial liabilities, or a portion of, when the obligation is discharged, cancelled or expires.

### Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. Previously recognized impairment losses are reversed to the extent of the improvement provided the asset is not carried at an amount, at the date of the reversal, greater than the amount that would have been the carrying amount had no impairment loss been recognized previously. The amounts of any write-downs or reversals are recognized in the Statement of Operations.

### Management estimates

Management reviews the carrying amounts of items in the financial statements at each financial position date to assess the need for revisions. Many items in the preparation of these financial statements require management's best estimate based on assumptions that reflect the most probable set of economic conditions and planned courses of action.

These estimates are reviewed periodically and adjustments are made to the Statement of Operations as appropriate in the year they become known.

Significant items subject to management estimates include:

| T1        |           | -1      |
|-----------|-----------|---------|
| Financial | statement | element |
|           |           |         |

Accounts receivable Capital assets Investments <u>Management estimate</u> Allowance for doubtful accounts Asset useful lives Allowance for doubtful loans

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

### (h) <u>In-kind contributions</u>

In-kind contributions have been recognized based on the fair value of services provided.

### 2. CAPITAL ASSETS

|                        | <u>;                                     </u> |             |    | 2013                     |     |                          |     | 2012                     |
|------------------------|---|-------------|----|--------------------------|-----|--------------------------|-----|--------------------------|
| -                      |   | <u>Cost</u> |    | cumulated<br>cortization | ]   | Net Book<br><u>Value</u> | ]   | Net Book<br><u>Value</u> |
| Computer equipment     |   |             | •  |                          | •   |                          | •   |                          |
| and software           | \$  | 56,699      | \$ | 52,782                   | \$  | 3,917                    | \$  | 5,506                    |
| Furniture and fixtures | \$  | 71,621      | \$ | 62,488                   | \$  | 9,133                    | \$  | 11,416                   |
| Leasehold improvements | ÷ -   | 41,148      |    | 18,174                   | -   | 22,974                   |     | 27,089                   |
|                        | \$  | 169,468     | \$ | 133,444                  | \$_ | 36,024                   | \$_ | 44,011                   |

### 3. LOANS AND MORTGAGES RECEIVABLE

The loans and mortgages receivable consist of 46 AEDC loans, 2 guarantees and 11 Northwestern Ontario Investment Pool (NWOIP) loans. Of the 11 NWOIP loans, AEDC is the host of 2 loans which are included with the AEDC loans The loans and mortgages receivable bear various interest rates from 3% to 12% per annum and are fixed for one to five years with amortization periods from one to twenty years. Loans and mortgages receivable include loans made directly by the Corporation to clients and loans where the Corporation has placed corporate funds with a bank in the form of a Guaranteed Investment Certificate or term deposit as security for a client's line of credit. Loan guarantee investments pay an annual fee of Toronto Dominion Bank Prime plus 3%.

The loans and mortgages receivable balance is comprised of:

|  |     | Loans *<br><u>Fund</u>                                |     | NWOIP<br>Non-host<br><u>Loans</u> |     | Other **<br><u>Funds</u> |     | Total                            |
|--|-----|---|-----|-----------------------------------|-----|--------------------------|-----|----------------------------------|
| Principal balance, beginning of year<br>Advanced during the year                                   | \$  | 2,689,518<br>334,750                                  | \$  | 397,140<br>64,600                 | \$  | 150,000<br>25,000        | \$  | 3,236,658<br>424,350             |
| Capitalized loan costs<br>during the year<br>Repaid during the year<br>Written-off during the year |     | 18,871<br>(406,312)<br>(266,437)                      |     | (27,032)                          |     | -                        |     | 18,871<br>(433,344)<br>(266,437) |
| Principal balance, end of year<br>Allowance for doubtful loans                                     | _   | ( <u>200,437</u> )<br>2,370,390<br>( <u>836,836</u> ) | -   | 434,708<br>(45,000)               | -   | 175,000                  | -   | 2,980,098<br>(881,836)           |
| Net balance, end of year   | \$_ | 1,533,554   | \$_ | 389,708                           | \$_ | 175,000                  | \$_ | 2,098,262                        |

NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 3. LOANS AND MORTGAGES RECEIVABLE (continued)

The activity in the Allowance for Doubtful Loans account is as follows:

|   | Loans *<br><u>Fund</u> | NWOIP<br>Non-host<br><u>Loans</u> | Other **<br><u>Funds</u> | <u>Total</u>      |
|---|------------------------|-----------------------------------|--------------------------|-------------------|
| Balance, beginning of year \$           | 849,904                | \$ 45,000                         | \$-                      | \$ 894,904        |
| Written-off during the year             | (266,437)              | -                                 | -                        | (266,437)         |
| Current year's provision for impairment | 253,369                | -                                 |                          | 253,369           |
| Balance, end of year \$                 | 836,836                | \$ <u>45,000</u>                  | \$ <u> </u>              | \$ <u>881,836</u> |

\* Loans include the host CFDC's portion of NWOIP loans

\*\* Other funds include loan guarantees

The Corporation determines the Provision for Uncollectible Loans by providing for specific investment losses after reviewing outstanding investments on a loan-by-loan basis plus the use of an estimated general provision based on past experience for all loans for which no specific provision has been established.

Investments in default are generally defined as any loan which has missed regular payments during the year and/or has defaulted on one or more of the loan agreement terms.

As collateral for the investments, the Corporation generally requires either promissory notes, general security agreements, registered security charges over specific assets, conditional sales contracts, personal guarantees, postponements of claims or some combination thereof depending on the investment circumstances. Investments generally are not fully secured.

The loan principal repayments due to be received over the next year is \$346,976.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 4. EQUITY INVESTMENTS

5.

Equity investments are made to eligible investees. The investments in common shares consists of two Northwestern Ontario Investment Pool (NWOIP) investments.

The loans and mortgages receivable balance is comprised of:

|   |     | <u>Equity *</u> | ľ      | NWOIP<br>Non-host<br><u>Equity</u> | <u>Total</u>            |
|---|-----|-----------------|--------|------------------------------------|-------------------------|
| Balance, beginning of year<br>Purchased during the year<br>Redeemed during the year | \$  |                 | \$<br> | 161,667<br>-<br>-                  | \$<br>161,667<br>-<br>- |
| Balance, end of year  |     | -               |        | 161,667                            | 161,667                 |
| Allowance for doubtful investment **  |     |                 |        | <u>(91,667</u> )                   | <br><u>(91,667</u> )    |
| Net balance, end of year  | \$_ | -               | \$     | 70,000                             | \$<br>70,000            |

\* equity includes the host CFDC's portion of pooled investments in shares.

\*\* current year's provision for impairment increased by \$60,417 from the beginning balance of \$31,250.

### DUE TO MINISTRY OF TRAINING, COLLEGES AND UNIVERSITIES

The Corporation entered into an agreement beginning April 1, 2013 and ending on March 31, 2014 to deliver employment services for Atikokan and the surrounding area to a maximum cost of \$400,309. Current year advances exceed the necessary funding to provide the program services and these funds will be repayable as of March 31, 2014 which is the program year-end. Therefore, the excess funding estimated in the amount of \$56,579 (2013 - \$115,494) is repayable to the Ministry of Training, Colleges and Universities.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 6. INVESTED IN CAPITAL ASSETS

(a) Investment in capital assets is calculated as follows:

|   |        | <u>2013</u>               | 2012                        |
|---|--------|---------------------------|-----------------------------|
| <b>Invested in capital assets, beginning of year</b><br>Net change in capital assets for the year | \$<br> | 44,011<br><u>(7,987</u> ) | \$<br><br>50,870<br>(6,859) |
| Invested in capital assets, end of year   | \$_    | 36,024                    | \$<br>44,011                |

(b) Changes in net assets invested in capital assets is comprised of the following:

|  |     | <u>2013</u> |     | <u>2012</u> |
|--|-----|-------------|-----|-------------|
| Depreciation of capital assets                       | \$  | (12,385)    | \$  | (12,518)    |
| Purchase of capital assets net of insurance proceeds | -   | 4,398       |     | 5,659       |
| Net change in capital assets                         | \$_ | (7,987)     | \$_ | (6,859)     |

### 7. ECONOMIC DEPENDENCE

The Corporation is dependent on annual contributions from Industry Canada/FedNor in order to finance its general fund operations. Should these contributions cease, the Corporation would be unable to continue its current operations.

### 8. INDUSTRY CANADA COMMUNITY FUTURES PROGRAM - CONTRIBUTION AGREEMENTS

The Government of Canada renewed its funding agreement on January 22, 2014 for a one-year period ending December 31, 2014. The agreement provides a maximum of \$300,000 to the Operating Fund to cover the costs of providing business counselling and advisory services to the community and to maintain an Investment Capital Fund. This agreement contains specific restrictions on interest rates on Investment Capital Funds, how the funds are to be invested and how surplus funds can be used.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 9. COMMITMENTS

In June 2009, the Corporation entered into a 10-year office lease expiring on May 31, 2019 with an optional one-year renewal. The current lease payment is for \$3,766 plus HST monthly and increases annually based on Consumer Price Index.

### 10. LINE OF CREDIT

The Corporation has negotiated a line of credit up to a maximum of \$40,000 with TD Canada Trust, none of which was drawn at year-end. The operating line of credit is secured by a general security agreement and bears interest at prime plus 2.0% (5.0% at December 31, 2013).

### 11. FINANCIAL INSTRUMENTS

[a] Fair value

Financial instruments of the Corporation consist of cash, accounts receivable, Harmonized sales tax receivable, contributions receivable, restricted cash, accrued interest receivable, loans and mortgages receivable and equity investments.

The carrying value of cash, accounts receivable, Harmonized sales tax receivable, contributions receivable, restricted cash, accrued interest receivable, loans and mortgages receivable, and equity investments approximate their fair values due to the relatively short periods to maturity of the instruments.

[b] Credit risk

The credit risk is the risk that a third party will fail to discharge its obligation to the Corporation reducing the expected cash inflow from the Corporation assets recorded on the statement of financial position date. Credit risk can be concentrated in debtors that are similarly affected by economic or other conditions. The Corporation provides for an allowance for doubtful accounts to absorb credit losses.

[c] Interest rate risk

The Corporation is exposed to interest rate risk for certain financial assets and liabilities. The Corporation has short-term assets which would expose the Corporation to fluctuations in interest rates.

### **12. COMPARATIVE FIGURES**

Certain prior year figures have been restated in order to comply with current year financial statement presentation.

### NOTES TO THE FINANCIAL STATEMENTS

### **DECEMBER 31, 2013**

### 13. CONTINGENCIES

The Corporation has been named in a lawsuit relating to the alleged improper seizure and sale of assets to which likelihood of any loss is not determinable and the amount, if any, is not reasonably estimable. This lawsuit is being defended by a law firm hired by the Corporation's insurer.

### SCHEDULE A

### ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION SCHEDULE OF OPERATING FUND EXPENDITURES

## **YEAR ENDED DECEMBER 31, 2013**

|   | Total<br>2012                    | 322,901<br>52,195                             | 375,096                  | 10,880<br>15.725              | 46,260                       | 19,614                            | 13,824<br>5,781                     | 112,084 | 6,197<br>376                               | 6,573 | 2,599<br>2,400   | 31,311<br>74,992   | 17,483                | 128,785 |
|---|----------------------------------|---|--------------------------|-------------------------------|------------------------------|-----------------------------------|-------------------------------------|---------|--|-------|--|--|-----------------------|---------|
|   | Total<br>2013                    | 333,300 \$<br>53,356                          | 386,656                  | 6,898<br>17.071               | 46,832                       | 16,063                            | 13,046<br>6,440                     | 106,350 | 7,153<br>14                                | 7,167 | -<br>1,932   | 40,816<br>-  | 7,272                 | 50,020  |
| Ministry of<br>Training, Colleges<br>and Universities | Projects<br>Fund<br>(Schedule C) | 118,587 \$<br>18,122                          | 136,709                  | 2,476<br>11,772               | 25,862                       | 6,852                             | 5,463<br>2.950                      | 55,375  |  | 1     | -<br>1,932   | 40,816<br>-  | I                     | 42,748  |
| T<br>FedNor a   |                                  | <u>ب</u>                                      |                          |                               | ·                            | 1                                 |                                     | 1       |  | •     |  |  | 8                     | I       |
|   | Partnership<br>Fund              | <u>ب</u>                                      |                          | ۰, ۱                          | 1                            | ı                                 |                                     | 1       |  | -     |  |  | 2,598                 | 2,598   |
|   | Operating<br>Fund                | 214,713 \$<br>35,234                          | 249,947                  | 4,422<br>5,299                | 20,970                       | 9,211                             | 7,583<br>3,490                      | 50,975  | 7,153<br>14                                | 7,167 |  |  | 4,674                 | 4,674   |
|   |                                  | Salaries and Benefits<br>Salaries<br>Benefits | Occurrency and Equinment | Insurance<br>Equipment rental | Rent, taxes and improvements | Repairs, maintenance and cleaning | Telephone and internet<br>Utilities |         | Directors' Expense<br>Meetings<br>Training |       | Community Development<br>Consulting fees<br>Training - clients | Training - employers<br>Local Initiative Proiects (Schedule E) | Projects (Schedule D) |         |

SCHEDULE A

# ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

# SCHEDULE OF OPERATING FUND EXPENDITURES (Continued)

## **YEAR ENDED DECEMBER 31, 2013**

| Total<br>2012   | 8,674                         | 2,600                     | 6,621             | 12,619          | 4,230                | 513     | 15,985            | 12,889 | 64,131 | \$ 686.669         |
|---|-------------------------------|---------------------------|-------------------|-----------------|----------------------|---------|-------------------|--------|--------|--------------------|
| Total<br>2013   | 8,947                         | 2,806                     | 20,143            | 11,984          | 4,442                | 963     | 16,827            | 18,264 | 84,376 | \$ 634,569         |
| Ministry of<br>Training, Colleges<br>and Universities<br>Projects<br>Fund<br>(Schedule C) | 5,803                         | 756                       | 17,659            | 5,888           | ı                    | •       | 4,397             | 6,675  | 41,178 | <u>5 276,010</u>   |
| FedNor<br>Projects<br>Fund<br>(Schedule B)  | 1                             |                           |                   |                 |                      |         |                   |        | B      | -                  |
| Partnership<br>Fund   |                               |                           |                   |                 |                      | ,       | ı                 | 3      |        | \$ 2,598           |
| Operating<br>Fund   | 3,144                         | 2,050                     | 2,484             | 6,096           | 4,442                | 963     | 12,430            | 11.589 | 43,198 | \$ 355,961         |
|   | Administration<br>Advertising | Bank charges and interest | Employee training | Office supplies | Memberships and dues | Postage | Professional fees | Travel |        | Total Expenditures |

### SCHEDULE OF FEDNOR PROJECTS REVENUE AND EXPENDITURES

### YEAR ENDED DECEMBER 31, 2013

|  | Total<br>2013 | Total<br>2012    |
|--|---------------|------------------|
| Revenue<br>Industry Canada/FedNor<br>Expenditures                      | \$            | \$ <u>74,992</u> |
| <b>Community Development</b><br>Local Initiative Projects (Schedule E) | <u>-</u>      | 74,992           |
| Excess of Revenue over Expenditures                                    | \$            | \$               |

| SCHEDULE C |                                  |  |                              | Total<br>2012                    | \$ 252,609<br>615<br>253,224   | 112,121<br>18,238<br>130,359   | 25,558<br>11,412<br>3,005<br>9,899<br>5,361<br>2,923  | 58,158 |
|------------|----------------------------------|--|------------------------------|----------------------------------|--|--|---|--------|
|            | ATION                            | UNIVERSITIES   |                              | Total<br>2013                    | \$ 277,056<br>546<br>277,602   | 118,587<br>18,122<br>136,709   | 25,862<br>11,772<br>2,476<br>6,852<br>5,463<br>2,950  | 55,375 |
|            | PMENT CORPOR                     | COLLEGES AND<br>EXPENDITURES   | <b>ABER 31, 2013</b>         | Self<br>Employment<br>Benefit    | \$ 20,981<br><br>  | 16,166<br>   | 2,594<br>- 676<br>- 534<br>550  | 4,354  |
|            | ECONOMIC DEVELOPMENT CORPORATION | MINISTRY OF TRAINING, COLLEGES AND<br>PROJECTS REVENUE AND EXPENDITURES                          | YEAR ENDED DECEMBER 31, 2013 | Atikokan<br>Employment<br>Centre | \$ 256,075<br>546<br>256,621   | 102,421<br>18,122<br>120,543   | $\begin{array}{c} 23,268\\11,772\\1,800\\6,852\\4,929\\2,400\end{array}$  | 51,021 |
|            | ATIKOKAN                         | SCHEDULE OF MINISTRY OF TRAINING, COLLEGES AND UNIVERSITIES<br>PROJECTS REVENUE AND EXPENDITURES |                              |                                  | <b>Revenue</b><br>Ministry of Training, Colleges and Universities<br>Other revenue | <b>Expenditures</b><br>Salaries and benefits<br>Salaries<br>Benefits | <b>Occupancy and Equipment</b><br>Rent, taxes and improvements<br>Equipment rental<br>Insurance<br>Repairs, maintenance and cleaning<br>Telephone and internet<br>Utilities |        |

|                               |                              | Total<br>2012                    | 2,400<br>31,311<br>4,089   | 37,800 | $\begin{array}{c} 4,829\\ 4,062\\ 6,979\\ 728\\ 4,399\\ 2.358\\ 2.358\\ 23.356\\ 3.736\\ 253.408\end{array}$                             | \$   |
|-------------------------------|------------------------------|----------------------------------|--|--------|--|--|
| NIVERSITIES<br>(ued)          |                              | Total<br>2013                    | 1,932<br>40,816<br>-   | 42,748 | 5,803<br>17,659<br>5,888<br>756<br>4,397<br>6,675<br>2,375<br>2,375<br>278,385   | \$(783)  |
| COLLEGES AND UNITURES (contin | ser 31, 2013                 | Self<br>Employment<br>Benefit    |  |        | 403<br>- 58<br>- 461<br>- 20,981   | · · ·  |
| ZE                            | YEAR ENDED DECEMBER 31, 2013 | Atikokan<br>Employment<br>Centre | 1,932<br>40,816  | 42,748 | 5,400<br>17,659<br>5,830<br>756<br>4,397<br>6,675<br>2,375<br>2,375<br>257,404   | \$   |
| SCHEDULE OF MIR<br>PROJEC     |                              |                                  | <b>Community Development</b><br>Training - clients<br>Training - employers<br>Project expenses - Career Fair |        | Advertising<br>Employee training<br>Office supplies<br>Bank charges<br>Professional fees<br>Travel<br>Amortization<br>Total expenditures | Allocated to Partnership Fund<br>Excess of Revenue over Expenditures |

SCHEDULE C

ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION

### ATIKOKAN ECONOMIC DEVELOPMENT CORPORATION SCHEDULE OF PROJECT EXPENDITURES YEAR ENDED DECEMBER 31, 2013

|  | <u>2013</u> |       | <u>2012</u> |        |
|--|-------------|-------|-------------|--------|
| Operating Fund<br>Community Development Projects | \$          | 4,674 | \$          | 10,796 |
| Partnership Fund<br>Telemerge Canada             |             | 2,598 |             | 2,598  |
| <u>Atikokan Employment Centre</u><br>Career Fair |             |       |             | 4,089  |
|  | \$          | 7,272 | \$          | 17,483 |

### **OPERATING FUND**

### SCHEDULE OF LOCAL INITIATIVES PROGRAM EXPENDITURES YEAR ENDED DECEMBER 31, 2013

| I EAK ENDED DECEMBER 51, 20   | 15          |                  |
|---|-------------|------------------|
|   | <u>2013</u> | <u>2012</u>      |
| 2012 FedNor - #851-509919   |             |                  |
| Atikokan Bass Classic Committee - reefer unit                         | <b>\$</b> - | \$ 5,000         |
| Atikokan Beaten Path Nordic Trail Committee - consultant              | -           | 4,700            |
| Atikokan Beaten Path Nordic Trail Committee - install bridge on trail | -           | 10,000           |
| Atikokan Chamber of Commerce - advertising                            | -           | 1,600            |
| Atikokan Chamber of Commerce - display case                           | -           | 1,200            |
| Atikokan Chamber of Commerce - media stock photo project              | -           | 4,996            |
| Atikokan Chamber of Commerce - the Atikokan song                      | -           | 4,990            |
| Atikokan Chamber of Commerce - trade show                             | -           | 718              |
| Investment Readiness Committee - consultant for housing study         | -           | 1,000            |
| Investment Readiness Committee - consultant for phase 2 GIS project   | -           | 1,875            |
| Investment Readiness Committee - consultant for prospectus sites      | -           | 3,125            |
| Northwest Training & Adjustment Board - regional mining report        | -           | 5,000            |
| Pictograph Gallery - signage  | -           | 2,688            |
| Sportsman Conservation Club - extend walkway                          | -           | 5,000            |
| Sportsman Conservation Club - highway signs                           | -           | 5,000            |
| Town of Atikokan - community tent                                     | -           | 10,000           |
| Town of Atikokan - signage  | -           | 3,100            |
| Upsala Regional Development Association - event shelters              |             | 5,000            |
|   | \$ <u> </u> | \$ <u>74,992</u> |